

	<u>18/19</u>	<u>18/19</u>	<u>19/20</u>
	<u>Projection</u>	<u>Budget</u>	<u>Budget</u>
Capital Funding			
Reserve Transfers			
Cell Development	1,051,261	1,600,000	0
Equipment Reserve	194,058	320,000	850,000
Closure Reserve	48,739	100,000	3,218,446
Operations	0	0	135,300
External Funding			
Municipal Financing	0	0	400,000
Proceeds on Disposal of Capital	35,000	0	0
Total Funding	1,329,058	2,020,000	4,603,746
Capital Expenditures			
Landfill			
Cell Development	1,051,261	1,600,000	0
Cell Closure (Design)	48,739	100,000	3,353,746
Total Landfill Capital	1,100,000	1,700,000	3,353,746
Compost			
Loader	200,254	220,000	0
Total Compost Capital	200,254	220,000	0
Recycling			
Recycling Design	1,200	100,000	0
Building	27,604	0	0
Recycling Transfer Building	0	0	1,250,000
Total Recycling Capital	28,804	100,000	1,250,000
Total Expenditures	1,329,058	2,020,000	4,603,746
Difference	0	0	0

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Solid Waste Operations					
Revenues	3,826,031	2,377,820	3,186,622	3,886,550	2,188,950
Administrative Expenses	507,144	376,965	529,761	538,596	541,901
Operation Expenses	2,882,037	1,255,831	1,960,637	2,566,933	956,722
Surplus (Deficit)	436,850	745,024	696,224	781,021	690,327
Compost Operation					
Revenues	350,910	505,261	559,673	654,800	400,500
Operation Expenditures	175,704	270,558	304,146	389,501	170,839
Surplus (Deficit)	175,206	234,703	255,527	265,299	229,661
Recycling Operations					
Revenues	458,174	110,371	118,554	134,750	42,000
Operation Expenditures	1,098,959	791,222	1,072,415	1,182,819	971,829
Surplus (Deficit)	(640,785)	(680,851)	(953,861)	(1,048,069)	(929,829)
Total Revenues	4,635,115	2,993,452	3,864,848	4,676,100	2,631,450
Total Expenses	4,663,844	2,694,576	3,866,959	4,677,850	2,641,292
Surplus (Deficit)	(28,729)	298,876	(2,110)	(1,750)	(9,842)
Transfer From Surplus			2,110	1,750	9,842
Total			(0)	0	0

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REVENUE - LANDFILL OPERATIONS					
Tipping Fees	1,710,806	1,662,589	1,989,872	2,072,750	2,071,000
Other Income	132,472	13,483	13,000	32,850	35,950
Funding/Grants	88,463	73,450	83,750	80,950	82,000
Reserve Transfer	1,894,290	628,298	1,100,000	1,700,000	0
Total Revenue	3,826,031	2,377,820	3,186,622	3,886,550	2,188,950
EXPENSES - ADMINISTRATION					
Bad Debt Allowance	0	0	0	0	0
Bank Charges	706	328	500	500	500
Advertising	857	1,426	2,500	2,500	2,500
Administration Salaries & Benefits	407,804	301,648	412,782	412,496	422,801
Director of Finance	61,398	45,346	62,053	61,950	63,393
Education Officer	61,348	45,346	62,053	61,950	63,393
Solid Waste Manager	83,919	63,807	87,315	87,212	91,921
Operations Manager	59,683	45,346	62,053	61,920	61,920
Enforcement Officer	41,276	30,517	41,760	41,658	42,628
Secretary	32,465	26,833	36,719	36,158	34,867
CPP	13,827	9,561	13,084	13,837	14,735
EI	6,527	4,470	6,117	7,259	6,578
Benefits (includes RPP)	35,808	22,523	30,820	28,773	29,706
WCB	11,552	7,898	10,808	11,778	13,660
Electricity	5,662	4,132	6,509	6,400	6,400
Travel & Training	15,151	12,676	16,901	22,000	22,000
Payroll Admin	2,641	1,675	2,380	2,750	2,750
Total Telephone	11,304	7,346	9,795	11,500	10,500
Professional Fees	17,800	15,679	29,200	29,000	30,000
Meeting Expense	3,007	265	1,000	2,000	1,000
Office Expense	16,117	6,320	10,693	9,950	10,950
Waste Diversion	26,095	25,469	37,500	39,500	32,500
Total Administration Expense	507,144	376,965	529,761	538,596	541,901
EXPENSES - LANDFILL OPERATIONS					
Hazardous Waste Program	33,469	37,857	37,627	30,000	30,000
Total Staffing Costs	226,614	158,450	215,867	216,884	272,753
Employee Clothing Expense	1,399	1,006	1,342	2,750	2,750
Wages & Benefits	188,636	131,102	179,402	177,953	220,983
CPP	7,987	5,521	7,362	8,289	10,682
EI	4,322	3,048	4,064	4,734	5,751
Benefits	17,545	13,127	17,503	16,824	23,660
WCB	6,725	4,645	6,194	6,335	8,928
Utilities	8,124	6,500	12,000	12,000	12,500
Insurance	22,315	17,119	22,825	20,000	21,000
Capital	1,896,845	641,605	1,100,000	1,700,000	0
Video Cameras/Security System	1,378	1,708	1,300	1,000	1,000
Total Safety	5,850	2,914	3,885	4,500	4,500
Total Scale House	8,536	4,442	9,121	9,400	10,400
Consulting Services	0	0	0	10,000	10,000
Site Maintenance	36,810	20,739	23,612	21,500	21,500
Equipment	134,373	100,464	134,978	152,904	160,704
Fuel & Oil	57,982	48,714	64,952	63,500	63,500
Communications Eqp.	1,684	0	1,500	3,000	3,000
Leachate System	101,290	49,923	124,217	113,995	126,065

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Monitoring	44,488	41,923	52,500	52,500	52,500
Sediment Management	0	0	0	2,000	2,000
Cell Development Reserve	127,822	0	0	0	0
Cell Closure	144,457	100,975	126,251	123,750	135,300
Transfer to Equipment Reserve	30,000	22,500	30,000	30,000	30,000
Total SW Expenditures	2,882,037	1,255,831	1,960,637	2,566,933	956,722
Total Administrative Expense	507,144	376,965	529,761	538,596	541,901
Solid Waste Contribution	436,850	745,024	696,224	781,021	690,327
Waste Tonnages					
Residual	7,354	5,928	7,421	7,400	7,400
C & D	5,112	4,819	4,890	5,150	5,100
Oily Soils	1,167	547	547	900	900
Recycling Waste	1,395	191	226	100	800
Total Landfill Tonnage	15,029	11,485	13,084	13,550	14,200
Cost/Tonne	65.55	53.48	149.86	189.44	67.37
Net Revenue/Tonne	155.28	120.73	53.21	57.64	48.61

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REVENUE - COMPOST FACILITY					
Tipping Fees	319,137	317,472	371,876	414,000	382,500
Compost Sales	4,632	3,783	3,783	7,000	5,000
Transfer From Reserves (Loader)	0	165,264	165,264	220,000	0
Diversion Credits	27,140	18,742	18,750	13,800	13,000
Total Revenues	350,910	505,261	559,673	654,800	400,500
EXPENSES - COMPOST FACILITY					
Wages & Benefits	48,973	39,487	49,035	48,551	49,889
Safety Eqp. & Clothing	656	355	1,500	1,500	1,500
Equipment Costs	84,756	34,019	40,724	63,450	63,450
Compost Building & Site	3,841	3,153	5,000	6,000	6,000
Analysis Expense	0	0	0	6,000	6,000
Capital	0	165,254	165,000	220,000	0
Insurance	16,329	12,289	16,386	17,500	17,500
Biofilter Mgmt	0	0	1,000	1,000	1,000
Equipment Reserve	20,000	15,001	20,001	20,000	20,000
Leachate Mgmt	1,150	1,000	5,500	5,500	5,500
Total Organic Expenses	175,704	270,558	304,146	389,501	170,839
Contribution from Compost	175,206	234,703	255,527	265,299	229,661
Compostable Materials	4,792.92	4,478	5,082	4,600	4,250
Cost/Ton	36.66	60.43	59.85	84.67	40.20
Net Revenue/Ton	36.56	52.42	50.28	57.67	54.04
REVENUE - RECYCLING OPERATIONS					
Recycling Sales	321,173	45,137	44,750	25,000	25,000
Diversion Credits	19,063	13,242	13,500	9,750	17,000
Labour Costs Recovered	30,058	23,188	31,500		
Reserve Transfer	87,880	28,804	28,804	100,000	
Total Recycling Revenue	458,174	110,371	118,554	134,750	42,000
RECYCLING EXPENSES					
Total Supplies & Materials	17,159	2,510	3,347	1,250	3,000
Total Staff Expense	416,382	198,437	272,730	287,829	249,589
Capital (Transfer Station)	212,915	28,804	28,900	100,000	0
Insurance	12,352	10,024	13,366	10,000	15,000
Clothing Allowance	4,628	1,787	2,383	2,500	2,500
Safety Expense	23,483	2,508	3,344	5,000	5,000
Plant Costs	98,746	74,164	100,485	127,000	82,000
Equipment Costs	52,155	11,895	17,860	19,740	19,740
Recycle Transport	99,561	171,568	240,000	240,000	240,000
Tipping Fees	141,578	274,523	370,000	369,500	335,000
Equip. Reserve	20,000	15,001	20,000	20,000	20,000
Total Recycling Expenses	1,098,959	791,222	1,072,415	1,182,819	971,829
Recycling Contribution	(640,785)	(680,851)	(953,861)	(1,048,069)	(929,829)
Recyclable Tonnages	3,465	2,414	3,102	3,350	3,150
Cost/Ton	317.16	327.82	345.72	353.08	308.52
Net Cost/Ton	184.93	282.09	307.50	312.86	295.18

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SCHEDULE 1

Tipfees Estimated Tonnages By Source

	2015 Tonnages	2016 Tonnages	2017 Tonnages	2018 Tonnages	Projected 2019 Tonnages	Budgeted 2020 Tonnages	Tip Fee \$/TON	Budgeted 2019 Revenue
Solid Waste								
Regular Garbage	7,886	7,743	7,329	7,350	7,441	7,400	\$215.00	\$1,591,000
Recycling/Compost Waste	767	804	690	1,376	300	800		
	10,268	8,547	8,019	8,726	7,741	8,200		
Other Materials								
Regular C & D	4,766	5,642	5,395	4,494	4,500	4,500	\$90.00	\$405,000
Sorted C&D	732	711	599	617	350	600	\$35.00	21,000
Oily Soils	768	3,001	901	1,167	550	900	\$60.00	54,000
								\$2,071,000
								To L/F Revenue
Compost								
Source Separated	4,441	4,126	4,415	4,797	4,540	4,250	\$90.00	\$382,500
								To Compost R
Recycling								
Recyclables:	3,777	3,755	3,632	3,448	3,133	3,150	\$0.00	0
Total Of Residual, Organics and Recyclables	16,104	15,623	15,376	15,595	15,114	14,800		
Total Of All	24,752	25,781	22,961	23,249	20,814	21,600		

SCHEDULE 2

Allocation of Diversion Credits

	Actual 2015	2016	2017	2018	Projected 2019	Budget 2020	
Facility							
Landfill	\$11,620	\$9,271	\$9,324	\$7,754	\$6,722	\$6,000	16.67%
Compost	23,444	25,213	24,249	\$19,063	13,241	13,000	36.11%
Recycling	20,020	17,162	18,341	\$27,140	17,778	17,000	47.22%
Total	\$55,084	\$51,646	\$51,914	\$53,957	\$37,741	\$36,000	
Materials Diverted							
Landfill	1,600	3,812	1,600	1,884	1,000	1,600	
Compost	4,441	4,126	4,415	4,797	4,540	4,250	
Recycling	3,010	2,951	2,942	2,072	2,833	2,350	
Total	9,051	10,889	8,957	8,753	8,373	8,200	
Diversion Per Ton	12	5	6	6	5	3	

SCHEDULE 3 -

Change in Reserve Balances

	Operating Reserve	Equipment Reserve	Cell Development	Closure/ Post-Closure	Total Reserves
Beginning Balances (3/31/18)	219,288	763,242	1,265,819	3,092,195	5,340,544
2019 Projected Transfers From Operations	(2,110)	697,139	(1,100,000)	126,251	(278,720)
2020 Transfers From (To) Operations					
Loader		-			-
Recycling Transfer Station		(850,000)			(850,000)
Closure				(3,353,746)	(3,353,746)
Transfer to Operations	(15,401)				(15,401)
Cell Construction			-		-
Scheduled Allocation and Transfers		70,000	-	135,300	205,300
Net 2020 Budgeted Transfers From Operations	(15,401)	(780,000)	-	(3,218,446)	(4,013,847)
Ending Balances (03/31/18)	201,777	680,381	165,819	0	1,047,977