



AMHERST TOWN COUNCIL

RFD# 2019061

Date: June 24, 2019

TO: Mayor Kogon and Members of Amherst Town Council

SUBMITTED BY: Greg Jones, Fire Chief

DATE: June 24, 2019

SUBJECT: RFP-19-06 - Replacement of fire engine (Pumper)

ORIGIN: 2019 - 2020 Capital Budget request

LEGISLATIVE AUTHORITY: 37000-01 Procurement Policy

RECOMMENDATION: That Council award RFP-19-06 – Supply of One New Pumper Truck to Metalfab Ltd in the amount of \$575,000 plus HST.

BACKGROUND: The supply of one new pumper truck was approved in the capital budget by Council on May 15, 2019. This new purchase will replace our oldest fire truck in the fleet and improve our fire suppression capability.

DISCUSSION: The approved capital budget includes an amount of \$600,000 for one new pumper truck. A request for proposals for the supply of one new pumper truck was issued with a closing date of April 29, 2019. This request for proposals defined the required specifications with the option to provide pricing for the addition of a command light and the option to provide pricing with the addition of an air conditioning unit.

The proposals were evaluated on the basis of: Meeting the specification requirements, Purchase price (40%), Product specifications & Performance (25 %), Proponent profile & performance (15 %), Product support and after-sale support (10%) and Warranty (10%).

The evaluation results were as follows, out of a possible 100 points:

Micmac Fire & Safety Source Ltd.	98.5	
Metalfab Ltd.	100	Recommended Proposal
Dependable Emergency Vehicles	75.0	

FINANCIAL IMPLICATIONS: The 2019-20 capital approved the fire truck replacement with a budget of \$600,000 including non-recoverable taxes.

COMMUNITY ENGAGEMENT: The procurement process will be used to procure this product, as per our Procurement Policy.

SOCIAL JUSTICE IMPLICATIONS: The replacement of this fire apparatus will not have social justice implications within the community.



ENVIRONMENTAL IMPLICATIONS: A new unit will be manufactured with a Diesel Exhaust Fluid (DEF) system. A DEF system uses a non-hazardous solution, which is 32.5% urea and 67.5% de-ionized water. *DEF* is sprayed into the exhaust stream of diesel vehicles to break down dangerous NOx emissions, to harmless nitrogen and water.

ALTERNATIVES: Cancel the procurement process

ATTACHMENTS: No attachments

Report prepared by: Greg Jones, Fire Chief

Report and Financial approved by: